

# Responsible & Sustainable Procurement





# Our business

**Owned by Western Australian grain growers, CBH Group is Australia's largest co-operative and a leader in the Australian grain industry.**

Our operations extend along the value chain – from fertiliser, to grain storage, handling, transport, marketing and processing.



## To support our operations, we rely on a large network of suppliers and contractors.

We value those relationships, as we all work together to achieve positive outcomes that align with CBH's strategic objectives, sustainability principles and community engagement goals.

When it comes to procurement, this means ensuring responsible practices within our supply chain, and choosing goods and services produced in a way that is sustainable, and environmentally and socially responsible. This, in turn, supports and creates vibrant and thriving local communities.

Together, we have an opportunity to use our influence for good – for our region, our communities and the environment.



 <b>GROWER</b>	 <b>FERTILISER</b>	 <b>STORAGE &amp; HANDLING</b>	 <b>TRANSPORT</b>	 <b>MARKETING &amp; TRADING</b>	 <b>PROCESSING</b>	 <b>CUSTOMER</b>
~3,500 grower members	create a competitive market	100+ sites	25 locomotives and 572 wagons	competitive prices	Blue Lake Milling	200+ customers in more than 24 countries
operate and invest in more than 60 shires across WA grain growing communities	high quality products	4 port terminals	up to 500 trucks contracted during peak season	market access	Interflour Group	long-term trusted relationships

# Local procurement

**We want WA grain growers and their communities to be vibrant and thrive. We want those communities to attract and retain a committed grain-industry workforce with their families.**

- We are committed to creating positive social change in communities through local procurement, business development, mentoring and capacity-building opportunities. We seek to understand local issues and tailor our approach based on potential impacts and community needs.
- We are committed to ensuring the ongoing support and use of local businesses that in turn employ local people.
- We seek feedback from our residential workforce and other stakeholders, including local governments and businesses, to ensure CBH initiatives and programs support and address the challenges facing regional communities.

To broaden our understanding of local businesses and their positive impact on the community, we recently conducted a review to identify CBH's key local suppliers.

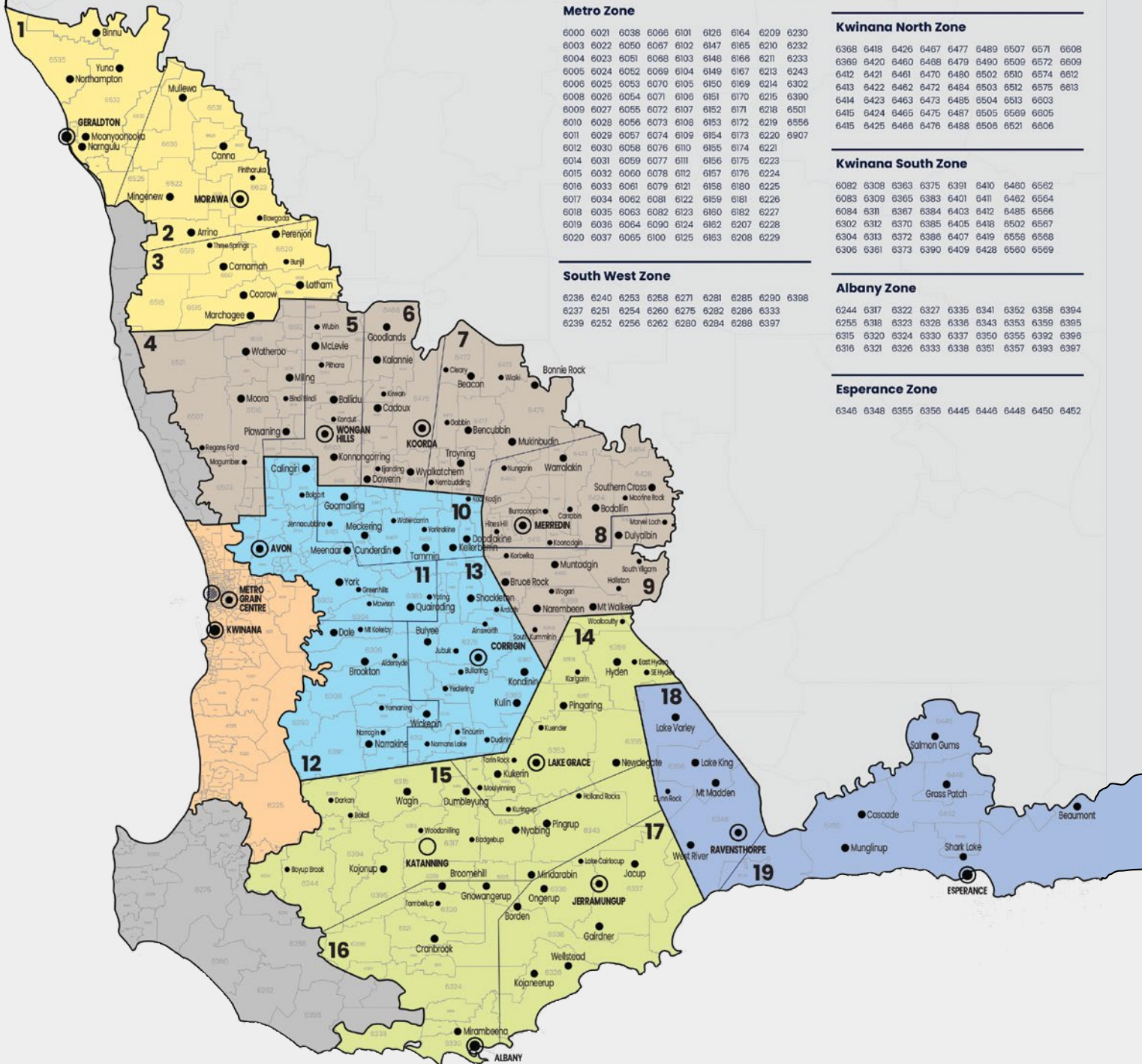
Our aim is to strengthen connection with local business providers by targeting the sourcing of goods and services, while balancing CBH's cost, service and capacity requirements.

## ***Definition of a 'local supplier'***

Suppliers whose head office is in local grain-growing communities of WA's South West, as defined by postcode. In cases where work is performed in local grain-growing communities of WA's South West, but the supplier's head office is located out this region (e.g. Perth metropolitan area), an analysis is undertaken to determine the percentage of suppliers with spend attributed to the local grain-growing communities of WA's South West.



# Supplier Locations



## NON-GRAIN-GROWING REGION

### North West Zone

6528 6518 6516 6521 6044 6043 6041  
6525 6514 6511 6507 6503 6042

### Metro Zone

6000 6021 6038 6066 6101 6126 6164 6209 6230  
6003 6022 6050 6067 6102 6147 6165 6210 6232  
6004 6023 6051 6068 6103 6148 6166 6211 6233  
6005 6024 6052 6069 6104 6149 6167 6213 6234  
6006 6025 6053 6070 6105 6150 6169 6214 6302  
6008 6026 6054 6071 6106 6151 6170 6215 6390  
6009 6027 6055 6072 6107 6152 6171 6218 6501  
6010 6028 6056 6073 6108 6153 6172 6219 6556  
6011 6029 6057 6074 6109 6154 6173 6220 6907  
6012 6030 6058 6076 6110 6155 6174 6221  
6014 6031 6059 6077 6111 6156 6175 6223  
6015 6032 6060 6078 6112 6157 6176 6224  
6016 6033 6061 6079 6121 6158 6180 6225  
6017 6034 6062 6081 6122 6159 6181 6226  
6018 6035 6063 6082 6123 6160 6182 6227  
6019 6036 6064 6090 6124 6162 6207 6228  
6020 6037 6065 6100 6125 6163 6208 6229

### South West Zone

6236 6240 6253 6258 6271 6281 6285 6290 6398  
6237 6251 6254 6260 6275 6282 6286 6333  
6239 6252 6256 6262 6280 6284 6288 6397

## GRAIN-GROWING REGION

### Geraldton Zone

6515 6519 6528 6535 6620 6627 6631  
6517 6522 6530 6614 6623 6628 6632  
6518 6525 6532 6618 6625 6630

### Kwinana North Zone

6368 6418 6426 6467 6477 6489 6507 6571 6608  
6369 6420 6460 6488 6479 6490 6509 6572 6609  
6412 6421 6461 6470 6480 6502 6510 6574 6612  
6413 6422 6462 6472 6484 6503 6512 6575 6613  
6414 6423 6463 6473 6485 6504 6513 6603  
6415 6424 6465 6475 6487 6505 6569 6605  
6415 6425 6466 6476 6488 6506 6521 6606

### Kwinana South Zone

6082 6308 6363 6375 6391 6410 6480 6562  
6083 6309 6365 6383 6401 6411 6462 6564  
6084 6311 6367 6384 6403 6412 6485 6566  
6302 6312 6370 6385 6405 6418 6502 6567  
6304 6313 6372 6386 6407 6419 6558 6568  
6305 6361 6373 6390 6409 6428 6560 6569

### Albany Zone

6244 6317 6322 6327 6335 6341 6352 6358 6394  
6255 6318 6323 6328 6336 6343 6353 6359 6395  
6315 6320 6324 6330 6337 6350 6355 6392 6396  
6316 6321 6326 6333 6338 6351 6357 6393 6397

### Esperance Zone

6346 6348 6355 6356 6445 6446 6448 6450 6452

## GRAIN-GROWING REGION

Geraldton Zone  
Kwinana North Zone  
Kwinana South Zone  
Albany Zone  
Esperance Zone

## NON-GRAIN-GROWING REGION

Metro Zone  
North West Zone and South West Zone

● Network Site

▨ Head Office

● CBH Port Terminal

○ CBH Office

# CBH supplier snapshot

## Supplier profile

### % OF SUPPLIERS

**31%**

LOCAL

**80%**

WESTERN  
AUSTRALIAN

**97%**

AUSTRALIAN

**3%**

INTERNATIONAL



	FY21	FY22	FY23
Local	433	556	662
Total	1,561	1,820	2,146
Local %	28%	31%	31%

## Supplier spend

### % OF SPEND

**38%**

LOCAL

**88%**

WESTERN  
AUSTRALIAN

ALMOST

**100%**

AUSTRALIAN

**0.4%**

INTERNATIONAL



	FY21	FY22	FY23
Local	\$175m	\$321m	\$444m
Total	\$523m	\$811m	\$1.17b
Local %	34%	39%	38%

Based on 2023 addressable spend

The largest input to CBH's business is grain, seeds, legumes and pulses collected directly from WA farmers at harvest time. The above local procurement statistics however, only cover supplier activity for CBH's non-grain supply chain, which includes capital projects.











# Our approach

**We are committed to purchasing decisions that create a sustainable future. The following requirements apply to all CBH purchasing activity.**

## Procurement Policy (the 'Policy')

Sets out our requirements for the procurement of non-grain goods and services, including capital projects. All CBH employees are responsible for complying with the Policy.

## Supplier Code of Practice (the 'Code')

Sets out our expectations of suppliers, including upholding of standards related to human rights, fair working conditions, environmental protection and more.

- All CBH suppliers are assessed against a range of criteria, both during initial selection and on an ongoing basis.
- For significant goods, services, business requirements and projects, our specialist procurement team provides support and guidance on all commercial matters, from purchasing, tenders and contracting decisions, to the ongoing management of supplier records and contracts.
- Suppliers of any goods or services that may impact our commitments, or are not aligned with our Policy or Code, must be individually approved and registered through a review by senior management.

# Supplier assessments

**To support our operations, detailed assessments of CBH's key suppliers will be undertaken via a phased approach.**

Using feedback gained from meetings, questionnaires and surveys, these assessments provide an opportunity for discussions with our suppliers, particularly around any areas of opportunity to collaborate and support WA's grain-growing region to thrive.

We plan to increase the number of these detailed assessments in the coming years.













# Looking ahead

**As part of our commitment to responsible and sustainable procurement, CBH is dedicated to building strong partnerships with regional and local communities and businesses, to foster opportunities, economic participation and development in our areas of operation.**

Surveys of regional businesses may look at local employment and economic contributions, plus challenges faced in developing local capabilities.

This data will steer new measures to grow the positive impact of CBH's operations on local suppliers and increase the number of local people employed.

CBH will continue to expand assessment of, and engagement with, regional and Aboriginal suppliers to better understand their practices and values.

We will continue improvements in our procurement processes, including our online portal for new suppliers, and during contracting and renewals.





This brochure should be read in conjunction with the **CBH Supplier Code of Practice**.

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